

NAB Show 2019, Las Vegas, Mar. 29, 2019 (Booth #SU3110) – Verimatrix, an Inside Secure (Euronext Paris – INSD) company, will be highlighting its spectrum of cloud-based solutions that combine world-class security techniques with 360-degree analytics capabilities, providing trusted insights from the head-end to the device at the NAB Show 2019.

"The long-term success of connected devices and services in any industry will largely depend on the security measures in place to eliminate evolving threats and provide a transparent user experience. By leveraging our position in the network, we have taken this further by monitoring the data that flows across all devices and network types within video service delivery," said Steve Oetegenn, COO of Verimatrix. "At NAB, we are demonstrating how this combination enables us to offer highly efficient and secure distribution platforms that provide new business insights for customers looking to maintain a competitive edge."

The cloud is at the core of the company's demonstrations leveraging the operational efficiencies and inherent flexibility of cloud-based workflows. Illustrating the product synergies of the newly combined company, Verimatrix will be highlighting an expanded and strengthened MultiRights™ OTT multi-DRM solution, offered as a cloud service or an on-premise deployment. Combining the Verimatrix multi-DRM solution, featuring harmonized rights management, with Inside Secure's proven Content Protection Client and Code Protection demonstrates the benefits of the complete, end-to-end, and highly secure solution for the protection of premium pay-TV content on any device.

For content providers, connected content distribution services will also be on display. nTitleMe<sup>™</sup> is a cloud-based SaaS that streamlines content provider-operator relationships with a single integration for subscriber authentication, allowing subscribers to log-in once for a TV Everywhere experience. RightsConnex<sup>™</sup> is an "encrypt once, deliver everywhere" distribution solution that improves security, visibility and control over the content distribution and management operations within a cloud-based video workflow.

Verimatrix will also be highlighting watermarking-as-a-service offering by its serverside <u>StreamMark™</u> and StreamMark™ Origin solutions for video-on-demand (VOD) content. StreamMark Origin, a cloud service for business-to-business (B2B) antipiracy protection, will demonstrate the benefits of embedding an origin watermark in B2B content in order to identify the affiliate or operator that receives the stream and any consequent leaks along that delivery chain. This type of upstream watermarking enables new business models for premium content, such as early release windows, with a higher level of confidence to deter/reduce piracy.

The <u>Verspective® Analytics</u> solution suite will be on display to illustrate how Verspective RT and Verspective Intelligence – offered as a cloud SaaS – can help reduce churn, increase average revenue per user (ARPU) and reduce total cost of ownership. Verspective aggregates network and device data into a secure, cloudbased data lake, while granting secure and role-based access to each department such as operations, marketing, content, product and advertising sales. Verspective is offered as a standalone SaaS that can be easily integrated with existing systems for operators and content providers, or as a complement to the Verimatrix Video Content Authority System (VCAS™), an end-to-end content and revenue security architecture for all kinds of networks and device types.

## **Key events:**

- The Changing Face of Pay-TV Piracy Apr. 10 10:40am, N258
   CTO Petr Peterka will put into perspective how much pirated media content has changed since the advent of IP video and OTT distribution. The same infrastructure and tools that have revolutionized video distribution and enabled an explosion of content have also been exploited by pirates for illicit redistribution. He will explain the new methods and tools to best address piracy.
- 4K 4Charity Fun Run Apr. 9 7:30am Sunset Park, Las Vegas
   Verimatrix is a proud sponsor of the 4K 4Charity Fun Run. Girls Who Code, this
   year's beneficiary, is a national non-profit organization working to close the
   gender gap in technology and change the image of what a programmer looks
   like and does.
- PRODU Technologia Awards Apr. 9, 12:00pm, NAB Studio between North and Central Halls
   The Verimatrix deployment with Izzi Telecom of the Verimatrix Secure Cloud for the 2018 FIFA World Cup has been shortlisted in the Technology Project category.
- <u>IABM BaM Awards ® 2019</u> Apr. 9 6:00pm, The Westgate nTitleMe has been shortlisted in the Consume category for IABM BaM Awards as one of 40 companies at the NAB Show.
- NAB Product of the Year Awards Apr. 10 5:30pm, Ballroom, The Westgate Verimatrix has been named an official nominee in the first-ever NAB Show Product of the Year Awards for its nTitleMe solution.

For additional information about Verimatrix's presence during the NAB Show 2019 or to book an appointment, please visit <a href="www.verimatrix.com/NAB2019">www.verimatrix.com/NAB2019</a>. Follow the conversation at #NABShow.

## **About Verimatrix**

Verimatrix specializes in enhancing and securing revenue for connected devices and IP-based services around the world. Recognizing the need to improve digital exchange between content providers, video service operators, and subscribers, Verimatrix is focused on enhancing the connected content distribution workflow by leveraging its award-winning VCAS™ security and Verspective® Analytics solutions, and unmatched partner ecosystem, to reduce the costs and complexities associated with legacy distribution workflows. To learn more, visit www.verimatrix.com, our Pay TV Views blog and follow us @verimatrixinc, Facebook and LinkedIn to join the conversation.

## **About Inside Secure**

Inside Secure (Euronext Paris – INSD) is at the heart of security solutions for mobile and connected devices, providing software, silicon IP, tools, services, and know-how needed to protect customers' transactions, ID, content, applications, and communications. With its deep security expertise and experience, the company delivers products having advanced and differentiated technical capabilities that span the entire range of security requirement levels to serve the demanding markets of network security, IoT and System-on-Chip security, video content and entertainment, mobile payment and banking, enterprise and telecom. Inside Secure's technology protects solutions for a broad range of customers, including service providers, operators, content distributors, security system integrators, device makers and semiconductor manufacturers. For more information, visit <a href="https://www.insidesecure.com">www.insidesecure.com</a>.